

# Not just Data Suppliers, but also <u>Data Understanders</u>.

Where Data Expertise Meets Real Estate Mastery!





#### Profile

# Who We Are

With over 15 years of solid expertise and leadership experience, we are deeply committed to driving **digitalization** in the **real estate and fund sectors**.

We understand the challenges that digitalization brings and bridge the gap between the technical and professional domains.

Our integrative approach connects all departments—be it Finance, Controlling, Asset Management, or Property Management.

Additionally, we engage **external partners** such as fund management companies, receivables management, and custodians to deliver optimal results.

Our clients include companies in **fund**, **asset**, **and property management** as well as **capital management companies**.

What Do We Mean by

## **Data Experts?**

We don't just **deliver** and **integrate data**; we interpret it from a **real estate economic perspective** and identify its **impact** on your business.

#### Founders

# Who is Behind the Company



**Frank Fuchs** Founder & Managing Director

With extensive experience in the digitalization of real estate companies, Managing Director and Founder Frank Fuchs stands for a results-oriented approach to providing IT solutions in the real estate industry.

Most recently, he demonstrated this impressively as Head of IT for a fund, asset, and property management company.



Thomas Heidelberger Founder

With over 25 years of experience, Thomas Heidelberger is recognized as a key figure in the German real estate industry.

His longstanding partnerships with investors and service providers have consistently proven his expertise in the sector.

#### **Expertise**

## Successfully Completed Projects

03.2024 Founder & Managing Director

2018 - 2024 Head of IT

#### **REIC Digital GmbH, Berlin**

• Verifort Capital Group GmbH, Tübingen

**ERP migration** from ReLion 9 to **ReLion One**, including the development of a new API-based interface to the data warehouse for advanced data analysis.

**Migration and analysis** of booking and transaction data from acquisitions, including integration into a new chart of accounts (from SKR03 to SKR04).

• Fund Management Company, Stuttgart

**Consulting** on the development of a **data warehouse** with interfaces to various ERP systems.

Property Manager, Berlin

General technology consulting and support in the **ERP implementation** of **iX-Haus**.

#### Verifort Capital Group GmbH, Tübingen (Asset, Property & Fonds Management)

- Professional and personnel leadership of the IT department.
- **Project management** for IT and cross-functional projects, coordinating internal and external project partners.
- ERP implementation of ReLion 9 for Asset Management (AM) and Property Management (PM). Implementation of a group-wide chart of accounts. Migration of master and accounting data.

- Controlling and reporting system in Asset Management (AM) & Finance, including interfaces to ReLion.
- Implementation of **CAS Genesis** for Sales and **Xpecto** for Fund Management.
- Member of the ESG Board.
- Preparation of financial analyses.
- Realignment of IT infrastructure and cyber security under compliance aspects, including the setup of multiple branch offices.

#### BGP Asset Management GmbH, Munich (Asset & Property Management)

In the first year as an independent consultant, placed through Taskforce Management on Demand GmbH, Munich.

- Development and implementation of planning and budgeting software for managing a €1.5 billion real estate portfolio with interfaces to the data warehouse.
- Planning and implementation of a data warehouse and reporting system, including integration with various ERP systems.
- Technical implementation and partial automation of groupwide consolidation using LucaNet.

2010 - 2018 IT Manager

#### **Services**

## What We Do

At **REIC Digital**, we leverage our years of experience to cover the entire digital value chain in the real estate industry. Our comprehensive range of services spans **analysis**, **solution implementation and project management**.

With a hands-on mentality, we quickly engage in any project phase, providing tailored solutions.

ou can rely on both our technical expertise and our real estate and fund-specific know-how.

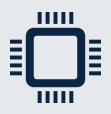


### **Data Analysis**

The greatest challenge in the industry lies in insufficient **data quality and quantity**. Solving this challenge is the foundation for successful **digitalization**.

We analyze your data for completeness, consistency, reportability, and integration capabilities with further systems, identifying anomalies and gaps.

Outcome: Actionable recommendations for **better data quality and utilization** in your company



### **Digital Solutions & Transformation**

Our core strength lies in implementing digital solutions, whether it involves introducing or customizing **ERP systems, reporting, planning, or controlling tools**.

We also support solutions for **data migration**, **interface development**, and **operational & financial reporting**.



### **Consulting & Conception**

We **analyze your processes and systems**, particularly the interfaces between internal departments and external partners.

Based on this, we provide **tailored consulting and solutions** to efficiently address your challenges.

We focus on **clean process documentation** to meet increasing **regulations** (e.g., KAIT) and audit requirements.



### **Project Management & Change Management**

We take over the **management of ongoing or new projects**, ensuring they are **completed on time and within budget**.

**Early integration of employees** plays a central role in the successful implementation of new processes and software.



### **IT Infrastructure**

We offer **technical consulting and implementation** services in IT infrastructure and digitalization, including:

- Setup of Branch Offices: Telephony, network and hardware equipment (e.g., laptops, printers).
- Back-office Solutions: Microsoft 365 integration
- **Regulatory Compliance:** IT strategy and IT security adhering to KAIT and GoBD standards.
- Software Implementation: ERP, CRM, and planning tools.

Contact

## **How to Reach Us**



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